



## Service Provider Capability Expansion & Support

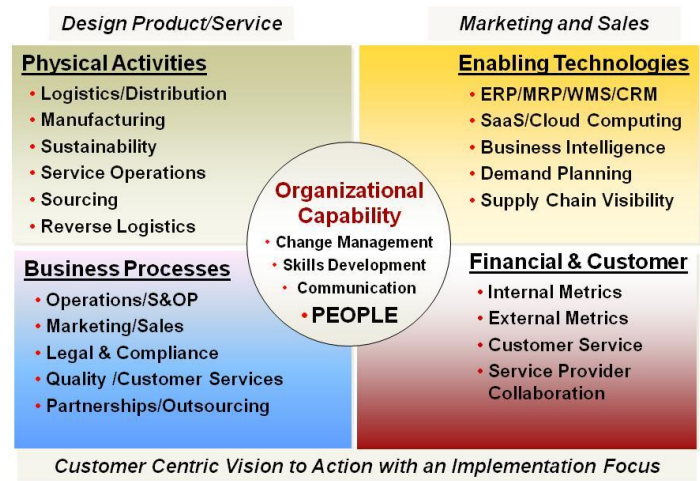
### Reclipse Group Overview

Reclipse Group's international consulting practice is focused broadly on operations, supply chain, and logistics solutions and strategy. Using a collaborative philosophy we call *Business Chain*, we consider all of the elements of a business' operations in the way we approach solutions development and execution – from your vendors' vendors to your customers' customers including all of the change management, backbone technology, and processes supporting it. And then we implement the best solution for the success of your business.

#### Reclipse is...

- An innovative worldwide consulting & program management company
- A group of experienced industry leaders, project and program implementers, and technology experts focused on you and your company's success
- Your partner in achieving the next level of growth, productivity, and profitability
  - Just-in-time local and international resources with the right skill sets and experience you need to flex-up and move forward
  - Guaranteed path to successful solutions development and implementation

### Business Chain Management Holistic Elements of Integrated Business Chains



We help you *"make the complex simple"*.

### Reclipse Group Advantage

- Increase your revenues and customer penetration/retention without increasing permanent staff
- Expand service offerings and capabilities in non-core areas by leveraging our extensive experience with service providers like you and with your customers
- Improve the efficiency and success of your solution implementations
- Use our skilled operations consultants and project managers on an as-needed basis

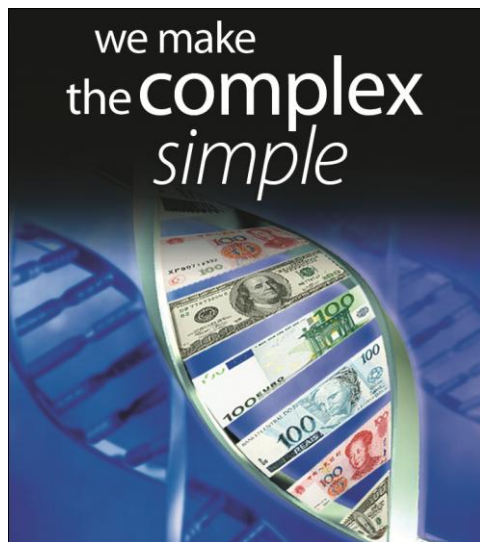
**✚ Our Focus is to ensure the successful implementation of solutions to your customers' problems**





## Service Areas

- 1) *Solutions / Analytical Services*
  - RFP/RFI Response
  - Network Analysis
  - Warehousing /Transportation Services Pricing Models
  - Warehouse Layout
  - Operational and Technology Improvement
  - Sustainable Supply Chain / “Green Logistics”
- 2) *Start-up / Project Management*
  - Client Start-Up
  - Operations Start-Up & Customer On-Boarding
  - System Implementation
  - Project Management Office & Training
  - Technology requirements, development, and implementation
- 3) *Capability Expansion*
  - Light Manufacturing / Kitting
  - Postponement
  - JIT deliveries
  - Inventory Management
  - Call Center Operation
  - Returns Management
  - Asset Recovery
  - Demand Planning & Forecasting
  - Provider Collaboration Solutions
  - Market Realization
- 4) *Business Process Management*
  - Process Mapping/Optimization
  - Increased Productivity/Cost Reductions/KPI's/Metrics
  - Continuous Process Improvement/Facilitation (Six Sigma, Lean)



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