



Innovation to Implementation

Reclipse Group Overview

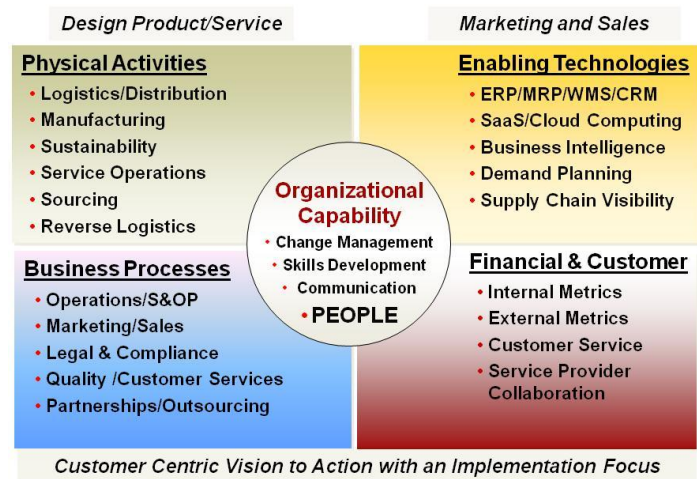
Reclipse Group's international consulting practice is focused broadly on operations, supply chain, and logistics solutions and strategy. Using a collaborative philosophy we call Business Chain, we consider all of the elements of a business' operations in the way we approach solutions development and execution – from your vendors' vendors to your customers' customers including all of the change management, backbone technology, and processes supporting it. And then we implement the best solution for the success of your business.

Business Chain Management

Holistic Elements of Integrated Business Chains

Reclipse Group Advantage

- Increase your profitability and customer satisfaction / market share without increasing permanent staff
 - Improve your world-wide supply chain visibility and effectiveness
 - Create a more *Sustainable Supply Chain*
 - Reduce your logistics costs
 - Enhance collaboration among all supply chain partners (including you)
 - Take best advantage of your current or new technology systems
- Industry leaders, project implementers, and technology experts focused on you and your company's success
 - Experienced working with global service providers and shippers
 - Experienced in strategic and operational projects



✚ **Our Focus is to successfully implement solutions to your supply chain problems**

Profitable impacts Business Chain Solutions have made to our clients' businesses:

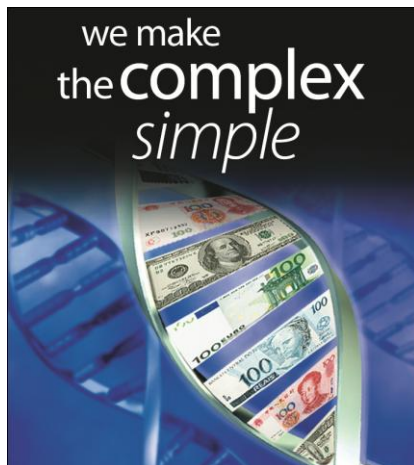
- Improved fuel efficiency by 13% through the use of aerodynamic trailer modifications for consumer goods company
- Managed the strategy and tactics to re-engineer the manufacturing, distribution and service network for a Fortune 100 Company resulting in multi-million dollar savings
- Re-launch of existing on-line publishing product increased market share by 5%, reduced order-cycle time by 50% and reduced freight costs by 20%
- Identified and implemented operational changes for food producer resulting in over 15% savings in operational expenses
- Evaluated, rationalized and developed new strategies for distribution center optimization resulting in higher customer service levels and 15% cost savings for a global footwear manufacturer





Service Areas

- 1) *Supply Chain Strategy*
 - Supply Chain Mapping / Optimization
 - Cost Modeling
 - Company Acquisition Integrations
 - Supply Chain Visibility / Metrics
 - Sustainable Supply Chain Programs
- 2) *Project / Program Management*
 - Supply Chain
 - Customer Requirement Management (e.g. retail, manufacturing, data)
 - Facilities Start Up & Fit Up
 - Information Systems
 - Project Management Office / Training
- 3) *Materials Management*
 - Inventory / Asset Optimization
 - Demand Planning & Forecasting
 - Strategic Sourcing/Procurement
 - Supplier Management/Tracking
 - Process Development
 - Vendor Managed Inventory
- 4) *Logistics Optimization*
 - Transportation & Network Optimization
 - Warehouse Management
 - Facilities Design, Fit Up & Start Up
 - Process Development & Integration
 - Customs & Compliance
- 5) *Reverse Logistics & Green Compliance*
 - Customer Service & Support
 - Reverse Logistics Optimization
 - State Recycling / Green Regulations
 - Service Operations
 - Warranty Management
 - Sustainability
- 6) *Strategic Partnering / Outsourcing*
 - “Insource” vs “Outsource” Alternatives
 - Partner Selection
 - Contract Development
 - Provider Collaboration & Integration
- 7) *Business Process Improvement*
 - Process Mapping / Optimization
 - Increased Productivity / Cost Reductions / KPI's / Metrics
 - Continuous Process Improvement / Facilitation (Six Sigma, Lean)
- 8) *Information Systems*
 - Business Requirements
 - Systems Selection / Implementation
 - Process Alignment & Automation
 - Project Management & Integration
- 9) *Manufacturing & Production*
 - “Make” vs. “Buy” Analysis
 - Process Development
 - Physical Layout Design
 - Mass Customization
 - Lean & Quality Engineering



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